

# Government of Andhra Pradesh

Andhra Pradesh Backward Classes Co-operative Finance Corporation Limited (APBCCFC Ltd.)

Corrigendum to Request for Proposals (RFPs) under ADARANA Scheme

Name of the RFP:	RFPs for Selection of suppliers to supply tools under ADARANA Scheme
Addendum	<b><i>Corrigendum-ADARANA – 06072018</i></b>
Project Authority:	The Vice Chairman & Managing Director, APBCCFC Ltd., Govt. of Andhra Pradesh
Date of issuance:	06/07/2018

**This Corrigendum is in continuation to the clarifications sought by the Suppliers/firms in the pre-bid meetings held on 28<sup>th</sup>, 29<sup>th</sup>, 30<sup>th</sup> June and 2<sup>nd</sup> July, 2018. The suppliers / firms are requested to refer the clarifications given below before submitting their bids.**

**Clarifications of the Pre-bid meetings conducted**

<b>S. No</b>	<b>Change or Clarification requested by bidders</b>	<b>Clarification given</b>
<b>Section III: Eligibility criteria</b>		
1	<b>Proprietary firm may be added</b> as many traders operate in this model as well.	Proprietary firm is allowed along with <b>Company, Partnership firm, Society and a one person company.</b>
2	<p>a. Firm should be in business for providing service for not less than 5 years in India. This should not be applicable to MNCs as they are a Swedish company which is 328 year old and only started operations in India in 2016 and their establishment in India is a wholly owned subsidiary from parent company in Sweden.</p> <p>b. Accordingly they may be allowed to submit financial reports.</p>	<p>a. <b>“Any Firm should have been in the business of providing services for not less than five years in any country and the Firm should have been in Operations in India for at least 18 months”.</b></p> <p>b. <b>“CA certified financial information on Turnover and Net worth of the Parent company may be provided for the last 03 audited financial years”. The firm shall also provide the CA certified financial information of the fully owned subsidiary operating in India limited to the period of operations”</b></p>
3	Kindly reduce the turnover criteria of INR 1 Cr in each year	<b>“The bidder should have turnover of at least INR 50 Lakh in each of the last 3 audited financial years as on 31/03/2018”</b>
4	Request to exempt of ISO certificate as we have not acquired them and even the manufacturers of the tools also do not have the ISO certification	<p><b>“ISO certification to be provided wherever available. MSMEs can submit GSTIN and SSI from GM DIC or MSME certificate.”</b></p> <p>However for the tools not having any warranty, <b>“an undertaking on minimum Guarantee of 6 months from the manufacturer shall be given.”</b></p>
5	Please add registration under the Companies Act 2013 as it is the latest but in RFP it is mentioned as Companies Act 1956	<b>“Company registered under the Companies Act 1956 or later”.</b>
<b>Section II – Bid Data Sheet</b>		

S. No	Change or Clarification requested by bidders	Clarification given
6	Please include the EMD in the form of a DD as well. This is due to the shortage of the time for submission of the bids and banks may take considerable time to process the Bank Guarantee.	<b>EMD can be in the form of a DD to be drawn in the favour of APBCCFC Ltd, Vijayawada. or Bank Guarantee Performance Bank Guarantee can be given @5% of each order value by the successful Bidder at the time of issue of purchase order.</b>
7	Delivering to the Mandal level is a difficult task and have requested to change the delivery location to district HQ	<b>The Final delivery location is changed to "Assembly Constituencies".  The exact location of storage facilities within the Assembly constituencies will be provided to the successful bidder.</b>
8	We request you for an extension of bid submission till 15 <sup>th</sup> July 2018.	<b>Last date for submission is extended to 9<sup>th</sup> July 2018 5:00 PM.</b>
<b>Section IV: Schedule of Requirements</b>		
9	The third party evaluation should be a time bound evaluation and a time limit of max of 15 days needs to be mentioned for the Third party evaluation	<b>No change. The third party evaluation is 30 days as per RFP. Payments will be made as per rules in the Scheme.</b>
10	Please waive the Penalty on a request letter from supplier or it should be capped to 2.5% of the product cost	<b>"A maximum cap of 5% is applicable on the penalties. Penalty will be applicable to the consignment value in case of part deliveries against the order. The Rate contract of the bidder would be cancelled if such penalties reach the total penalty value applicable."</b>
11	Please waive the 12 months warranty and removal of standards etc.	<b><u>Following clauses in the Technical specifications are included</u></b>  1. All items to be quoted with available standards such as ISI, BIS, CE, ANSI etc. 2. Brass iron boxes, weaving tools, fishing nets can be quoted with available standards, complete specifications (for e.g. Weight, material, Gauge, thickness etc. as applicable) and warranty available. 3. Beneficiary will have the right to reject the tool if he/she finds the quality of such items are not to their satisfaction. 4. Relevant lab examination will be conducted by the government at random to ascertain the quality of the tool supplied. 5. If any tool is found not matching with the specification quoted by the supplier, the order will be cancelled and severe penalties will be levied along with other civil and criminal proceedings.
<b>Part 2: Supplier requirements - Service level agreement</b>		

S. No	Change or Clarification requested by bidders	Clarification given
12	The timelines are not sufficient to deliver the quantities required in such short duration of time. The delivery period is mentioned as 45 days. Need to be increased to 90 days.	<b><u>No Change. The Timeline remains as per RFP.</u></b>
13	In certain cases there are pre-requisites for the tools to be installed at Beneficiary's location and we are not responsible for such pre-requisites. For e.g. Washing machine and other heavy tools will have a requirement of plumbing or civil works etc. before the suppliers team reaches the beneficiary's location to complete the installation	<b><u>The following clause is included</u></b>  <b>"Wherever free installation is not available, the beneficiary is responsible for the installation. However all suppliers shall ensure free installation as per market practice, wherever applicable."</b>
14	Truck load usually has to wait days before they get the delivery acknowledgement from the concerned as per our experience in previous projects and we request you to provide acknowledgement may be within 4 hours.	<b>Delivery acknowledgement shall be provided within the working hours in the day and within 24 hours of the vehicle reporting at the storage facility.</b>
15	Loading and unloading charges are additionally applicable apart from the Transportation charges.	<b>The revised <u>Price schedule</u> is enclosed herewith includes the loading, unloading and Transportation charges. The bidders are requested to indicate charges accordingly.</b>
16	As per our experience in previous projects, several orders have been cancelled after the delivery is made. Hence we request to include the following clause as follows "Purchase order will not be rejected once it is issued by ED, APBCCFC, unless the delivery timelines are not met and the maximum amount of penalty cap is reached".	<b>"APBCCFC reserves the right to cancel the order. Beneficiary will have the right to reject the tool if he/she finds the quality of such items are not to their satisfaction"</b>
17	Please mention the tentative date to finalize the orders for the supply of tools	<b>"Tentative date for Purchase order issuance for the supply of the tools under ADARANA scheme is 20<sup>th</sup> July 2018. "</b>
18	The RFP mentions that the work order issued by APBCCFC cannot be used for raising Bank Loan. Working Capital requirement without the help of any Financial Institutions for such a big project cannot be delivered. Kindly waive this condition.	<b>"Successful bidder may be allowed to raise bank loan for working capital for the Project based on the work order issued by the APBCCFC Ltd.,</b>

## Price Schedule

Name of Occupation: \_\_\_\_\_ (to be filled by the bidder)

1	2	3	4	5	6	7	8	9	10	11	12	13	14
Line Item No	Tool Name	Description of Tools	Make	Model	Specification of the Tool	Standards Applicable (ISI, ANSI, ISO etc.)	Warranty period (in months)	Cost per unit (INR)	Discount percentage on cost per unit for Adarana scheme (%)	Cost after discount (INR)	Transportation per unit (INR) (including packaging, shipping, handling, loading & unloading and insurance) costs	GST (INR)	Total Price per Line item (INR) (Col. 9+10+11)

*Note: Bidder shall use separate Price schedule for each Occupation*

*In case of discrepancy between 'cost after discount' and the 'cost per unit minus the discounted percentage quoted on it', the cost after discount shall be taken as final.*

*All the tools supplied by the supplier must conform to the Indian Standards (IS) or International Standard compatible to IS. These will be checked at the time of grounding. Non-conformity to standards will lead to non-payment of the cost of the tool.*